

## **Keep your trading as a business SUSTAINABLE.**

### **Ways to do this include:**

- \* Remember that there is never any obligation to trade. If you have a high Bartle balance, that is your responsibility to address, it is not a failing of the system.
- \* Only offer for Bartles what you can spend Bartles on (eg: if you spend 100 Bartles a week on a cleaner for your office, budget to offer only 100 Bartles a week of services from your office).
- \* Tableland LETS works with -1000 and +1000 limits – with the goal always being zero. This is a paradigm shift for business! No accumulation of wealth! Some business accounts have had their limits increased as their expenses are seasonal (eg: produce) or they may do one job worth many hundreds of Bartles, or more (eg: tradesman). This is negotiated between the account holder and Admin, and may vary up to approximately 3000 Bartle limits, depending on trading history.
- \* Take it slowly. Don't put up Offerings if you can't spend the Bartles earned.
- \* Put up as many Wants as you can imagine! Just a few examples from our local exchange of Offerings which may be available for Bartles include:
  - cleaning – offices, lunchrooms, bathrooms, car, house, shed, workshop
  - garden – at home or work
  - media releases/editorial for the papers
  - help with social media– setting up and maintenance/content management
  - advertising space in print media
  - graphic design (business cards, logos, etc)
  - printing, laminating, binding etc
  - Commissioner for Declarations (to witness some documents)
  - business support, motivation and advice – a mentor
  - telephone marketing and reception services
  - distribution of flyers
  - event or project management
  - web design and maintenance, and search engine optimisation for your website
  - executive assistant
  - human resource consultancy
  - financial management
  - time management and planning
  - small business management advice
  - resource management advice
  - book keeping, word processing, typing, filing, proof reading and other admin skills
  - general or skilled labour
  - stock (eg: for shop or market stall)
  - raw materials (eg: produce for your jam business)
  - catering for events, or the lunchroom fridge!

**... and remember to UPDATE your Wants often. They are emailed out with the Offerings on the 1<sup>st</sup> and the 15<sup>th</sup> of each month to the hundreds of other account holders in Tableland LETS across FNQ.**